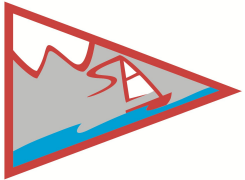


Whistler Sailing Association

The Electrification of Alta Lake





Presentation Overview

- Operation overview
- Project goals
- What have we done so far?
- What have we learned?
- What are the challenges?
- What are the next steps?




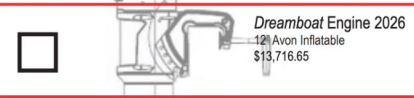



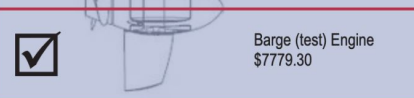
Why does Whistler
Sailing need
motor boats?



In 2017, Whistler Sailing began the Preserving Alta Lake Project. (see plan at Whistlersailing.com)



Preserving Alta Lake Project - Torqeedo Electric Engine Map Carbon Neutral Whistler Sailing Association - June 2018

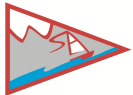
Phase 6	<input type="checkbox"/>	 <p>Moby Engine 2029 \$25,141.91 25 hp equivalent</p>	<p>Coach Boat Moby Electric Engine. WSA to seek environmental grant opportunities and host fundraising efforts to help secure funding. Private donor to match 50%. Goal of completion: End of season 2029</p>	<p>Budget: \$9899.64 - Cruise 10.0 RL Electric Motor \$12111.59 - Lithium Battery Packs (2 required) \$461.44 - Gateway set - switch for motor \$1039.68 - Charger for battery \$1629.56 - Power steering cables & install \$25,141.91</p>
Phase 5	<input type="checkbox"/>	 <p>Dreamboat Engine 2026 12' Avon Inflatable \$13,716.65</p>	<p>Coach Boat Dreamboat Electric Engine. WSA to seek environmental grant opportunities and host fundraising efforts to help secure funding. Private donor to match 50%. Goal of completion: End of season 2026</p>	<p>Budget: \$5203.00 - Cruise 4.0T Electric Motor \$6012.54 - Lithium Battery Pack \$461.44 - Gateway set - switch for motor \$1039.68 - Charger for battery Approx. \$1000 - Power steering cables & install \$13,716.65</p>
Phase 4	<input type="checkbox"/>	 <p>Nemo Engine 2024 10' Achilles Inflatable \$12,716.65</p>	<p>Coach Boat Nemo Electric Engine. WSA to seek environmental grant opportunities and host fundraising efforts to help secure funding. Private donor to match 50%. Goal of completion: End of season 2024</p>	<p>Budget: \$5203.00 - Cruise 4.0T Electric Motor \$6012.54 - Lithium Battery Pack \$461.44 - Gateway set - switch for motor \$1039.68 - Charger for battery \$12,716.65</p>
Phase 3	<input type="checkbox"/>	 <p>Dory Engine 2022 11' Polaris Inflatable \$12,716.65</p>	<p>Coach Boat Dory Electric Engine. WSA to seek environmental grant opportunities and host fundraising efforts to help secure funding. Private donor to match 50%. Goal of completion: End of season 2022</p>	<p>Budget: \$5203.00 - Cruise 4.0T Electric Motor \$6012.54 - Lithium Battery Pack \$461.44 - Gateway set - switch for motor \$1039.68 - Charger for battery \$12,716.65</p>
Phase 2	<input checked="" type="checkbox"/>	 <p>Bruce Engine 2020 11' Mercury Inflatable \$12,716.65</p>	<p>Coach Boat Bruce Electric Engine. 2020 WSA secures WB Enviro Fund of 25%, and secures a private donor to match the project up to 50%. Once the final 25% of funds are raised, this engine will replace the current gasoline engine on Coach Boat Bruce. Goal of completion: End of season 2020</p>	<p>Budget: \$5203.00 - Cruise 4.0T Electric Motor \$6012.54 - Lithium Battery Pack \$461.44 - Gateway set - switch for motor \$1039.68 - Charger for battery \$12,716.65</p>
Phase 1	<input checked="" type="checkbox"/>	 <p>Barge (test) Engine \$7779.30</p>	<p>2017 WSA Acquired first Torqeedo electric engine. This engine was placed on the sailing association barge as a trial engine to see if the technology would be sufficient for a coach boat. This test proved successful, and developed the carbon neutral plan - to replace every gasoline coach boat engine with an electric engine.</p>	<p>Budget: \$5325.38 - Cruise 4.0T Electric Motor \$2453.92 - 4 Type 31 12V Gel Batteries \$7779.30</p>



Budget:
* Represented in CAD based on current exchange rate at time of document creation (2018)
* Budget does not include GM installation hours
* Budget includes taxes and duties

Technology for electric outboard

- Electric and gasoline equivalent
- Battery weight
- Lithium $\frac{1}{4}$ weight of lead acid batteries
- Range



Phase 1 - 2017

- The first electric motor joins Whistler Sailing
- Purchased entirely by a private donor
- Torqeedo brand from Germany 48v with 4 large RV/Marine type 31 deep cycle 12V lead acid batteries
- Overall, we are pleased with the result





Phase 2 - 2019

- The second motor joins the fleet
- Funded by our own fundraising, a grant and a private donor
- Same motor with a different battery. Lithium which is much lighter
- Challenges encountered



What are some of our challenges?

- Battery and software problems
- Battery weight and size
- Waterproof installation in boats
- Lack of local dealer and servicing



But our two biggest challenges...



Cost

	WSA motorized boats	current engine	electric equivalent	batteries required	charger	required accesories	Shipping	Installation				
1	14 Ft Mercury inflatable	40hp 4 stroke engine price+ engine + parts + installation	elco 30hp	96v lithium (4 x 24v batt)		battery cables, trim tilt, battery monitor, , cables , throttle control				total	Total + tax	notes
		\$8,501.25	9450	21397.5	\$4,833.00	\$2,258.55	\$1,000.00	1500	\$40,439.05	\$45,493.93	**battery weight 450 lbs	
2	12.5 foot Avon	15hp 4 stroke engine price+ engine + parts + installation	Torqueedo cruise 10r 20hp	power 48-5000 x 2 48 volts		throttle control						
		\$5,681.41	\$12,150.00	\$12,538.80	\$2,167.20	\$1,709.99	\$750.00	1200	\$30,515.99	\$34,330.49		
3	12 foot Mercury	9.9 hp 4 stroke	Torqueedo cruise 4.0 8hp	power 48-5000 48 volts								
		\$2,701.44	\$5,425.20	\$6,269.40	\$1,083.60		\$750.00	500	\$14,028.20	\$15,781.73		
4	10 foot Achilles	8hp 4 stroke	Torqueedo cruise 4.0 8hp	power 48-5000 48 volts								
		\$2,476.32	\$5,425.20	\$6,269.40	\$1,083.60		\$750.00	500	\$14,028.20	\$15,781.73		
5	11 ft Polaris inflatable	9.9hp 4 stroke	Torqueedo cruise 4.0 8hp	power 48-5000 48 volts								
		\$2,701.44	\$5,425.20	\$6,269.40	\$1,083.60		\$750.00	500	\$14,028.20	\$15,781.73		
6	8ft Achilles	6hp 4 stroke	Torqueedo cruise 2.0 ,5hp	power 26-104 24 Volts								
		\$1,788.64	\$4,822.00	\$3,133.80	\$721.80		\$750.00	500	\$9,927.60	\$11,168.55		
7	11 foot grey boat	2018 electric 8hp including lithium battery + charger								Grand total	\$138,338.15	
		\$12,210.91										
8	barge	2017 electric 8hp including 4x gel battery + charger										
		\$7,779.30										
	Total cost of current engines owned by WSA	\$43,840.71										

Larger motors cost prohibitive may need to purchase different boats to achieve goal which is not considered in this budget.

Infrastructure

- Whistler Sailing's current infrastructure is a key limiting factor at this time preventing us from transitioning the rest of the fleet to electric
- Electrical system in club cabins at capacity
- Electricity on dock and charging stations will be required (just like your electric car), batteries are attached to boats
- WSA operates on RMOW property would need to collaborate to make improvements

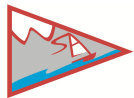


The next steps....



Thank you!

Questions?



whistlersailing.com